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# Company Profile

## ADventures in Sustainable NRG Netherlands BV

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### ADviSE-NL

Director and senior consultant:

- Ad Dankers

Senior consultants / associates:

- Jan van den Akker

- Remi Rijs



ADventures in Sustainable NRG (ADviSE-NL) is a consulting and engineering firm in the field of Sustainable Energy and Climate Change with a strong focus on developing countries. ADviSE-NL is based in the Netherlands.

ADviSE-NL designs and implements programmes and projects targeted at mitigating green house gas emissions and adapting to the impacts of climate change and counts with specific expertise on:

- Project and programme design
- Preparation and follow-up of funding proposals
- Technical assistance
- Monitoring and evaluation of programme implementation

### ADventures in Sustainable NRG Netherlands BV

#### Main Office:

Zilverschoonbeek 1, Dierdonk  
5709 PL Helmond  
The Netherlands

Tel: +31 492 558668

Fax: +31 492 558697

Mobile: +31 6 2156 1587

E-mail: [info@advise-nl.com](mailto:info@advise-nl.com)

Internet: [www.advise-nl.com](http://www.advise-nl.com)

ADviSE-NL has worked for over a decade with multi- and bilateral institutions, governments and private sector in over 50 countries worldwide. Main activities have been for the Global Environment Facility (GEF) and in the context of the Clean Development Mechanism (CDM).

ADviSE-NL consists of two senior international consultants and works with a pool of experts to offer high quality services tailored to the specific needs of its customers. The company has its main office in the Netherlands and a subsidiary office in Johannesburg (South Africa). A third office is planned for Latin America and the Caribbean.

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# The People

## **ADventures in Sustainable NRG Netherlands BV**

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### Ad Dankers

Ad Dankers (1963, The Netherlands) is the director and founder of ADviSE- NL and has been active in the field of sustainable energy and climate change for over a decade. He has an MSc in Technology Management and a BSc in Mechanical Engineering. Ad Dankers has worked with the UNDP/GEF Climate Change Unit in New York, the Netherlands Energy Research Foundation (ECN) and the International Institute for Aerospace Survey and Earth Sciences (ITC) at Enschede (Netherlands).

He covers energy policy and planning, climate change, project financing, institutional development, biomass, wind technology, energy and rural development, energy saving.

Ad Dankers has been closely involved with UNDP-GEF project identification and design since the mid 90's and recently with CDM project development. He has acquired working experience in almost 40 countries in Africa, Asia, Latin America and Eastern Europe and has lived in the USA, South-Africa, Colombia and Thailand. He is fluent in English, Spanish and Dutch and has a working knowledge of French, German and Afrikaans.

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### Remi Rijs

Remi Rijs (1964, The Netherlands) has an MSc in Applied Physics and is an expert in wind energy. He completed a 2-year postgraduate course in Applied Physics at Eindhoven University and worked as a consultant on energy projects for developing countries. He was enrolled by a private wind farm developer in The Netherlands and worked on project development, wind resource assessment and the design of software tools for deregulated energy markets. He lived in Mexico-City where he worked with the government on implementing energy saving measures for public lighting.

Remi Rijs has worked in the field of renewables for over a decade and was co-director of the International Course on the Implementation of Wind Energy organised at the Netherlands Energy Research Foundation ECN.

He has working experience in several countries (Spain, Italy, Mexico, Nicaragua, Peru, Uruguay, South Africa). He is fluent in English, Spanish, and Dutch and has a good knowledge of German, French and Italian.

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# Key Activities

## ADventures in Sustainable NRG Netherlands BV

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### Activities

ADviSE-NL has a decade-long track record working in the field of sustainable energy world-wide. The company develops programmes aimed at the implementation of environmentally benign energy technologies and energy saving measures, adaptation to climate change and productive use of energy in the rural areas. ADviSE-NL works in close collaboration with local governments, research institutions, consultants and multilateral organisations.

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### *Project and programme design*

ADviSE-NL identifies and designs projects and programmes, covering:

- Feasibility studies and resource analysis
- Logical framework analysis
- Baseline and incremental cost analysis
- Financial analysis
- Preparation of project concepts for consultations
- Preparation of full projects and programmes

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### *Preparation and follow-up of funding proposals*

ADviSE-NL identifies funding opportunities for sustainable energy projects and programmes. ADviSE-NL assists local organisations, authorities and private sector parties in sourcing financial support for the early phases of project and programme development as well as their implementation, through for example:

- Exploration of appropriate funding opportunities
- Preparation of funding proposals
- Active follow-up of pipelined funding applications
- Coordination of multiple funding sources

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### *Technical assistance*

ADviSE-NL counts with the specific technical and financial knowledge required for the successful design and implementation of renewable energy and energy efficiency projects:

- Grid-connected wind power
- Biomass heat and power generation
- Landfill gas and bio-methanation
- Productive use of renewable energy for rural electrification
  - small-scale hydro power
  - solar power
- Energy efficiency and conservation in industry
- Standards and labeling for electric appliances
- Clean transport

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### *Monitoring and evaluation of programme implementation*

ADviSE-NL provides specific services for monitoring and evaluating of projects and programmes, including:

- Data collection and analysis of project progress
  - Recommendations for project and programme steering
  - Monitoring visits to project sites and project management units
  - Formal mid-term and independent external final evaluations
  - Specific monitoring of climate change benefits (CO<sub>2</sub> reductions)
  - Preparation and presentation of evaluation and monitoring reports
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# References

## **ADventures in Sustainable NRG Netherlands BV**

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### References

The list below gives a selection of involvements of ADviSE-NL in sustainable energy projects world-wide.

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### *Major clients*

ADviSE-NL has worked, among others, for the following organisations:

- UNDP – GEF regional and country offices
- UNIDO, Vienna, Austria
- The Worldbank, Washington, USA
- Netherlands Ministry of Foreign Affairs, The Hague, Netherlands
- Royal Danish Embassy, Pretoria, South Africa

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### *Countries*

ADviSE-NL consultants have performed short- and long-term assignments in the following countries:

- Africa (Angola, Botswana, Eritrea, Kenya, Lesotho, Malawi, Mauritius, Morocco, Namibia, South Africa, Swaziland, Tanzania, Uganda, Zambia, Zimbabwe)
- Asia (Bhutan, Cambodia, China, India, Indonesia, Lao PDR, Malaysia, Maldives, Mongolia, Nepal, Philippines, Singapore, Sri Lanka, Thailand, Vietnam)
- Latin America (Bolivia, Colombia, Costa Rica, Dominican Republic, Ecuador, El Salvador, Guatemala, Honduras, Jamaica, Mexico, Nicaragua, Panama, Uruguay)
- North America (United States of America)
- Eastern Europe (Belarus, Czech Republic, Latvia, Poland)
- Western and Southern Europe (Denmark, Netherlands, Spain)

